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| Name: Addison Babcock | | | Section: E | Due Date: Oct 17 2013 |
| Day: | Unit: | Article Title: Pygmalion | | |

# Why does Eliza seek out Professor Higgins in spite of her first, rude encounter with him?

To pay for speech lessons so she can be a lady in a flower shop. Higgins threw a lot of money at her and she is going to use it to learn to speak proper English.

# How do Higgins’ housekeeper, Mrs. Pearce, and Colonel Pickering both help Professor Higgins with the goal even though they do not have the phonetics expertise?

Mrs. Pearce cleans up Eliza. Pickering plays a bit of a good cop role, keeping Higgins from going too far.

# Psychologists say that the most motivational goals have some level of difficulty, are very specific, and have concrete rewards. Does the goal described in Pygmalion meet these standards?

Yes, teaching Eliza to be a lady is difficult, specific and has the reward of winning a bet.

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| Name: Addison Babcock | | | Section: E | Due Date: Oct 17 2013 |
| Day: | Unit: | Article Title: Man’s Search for Meaning | | |

# What underlies Frankl’s optimism in this passage?

That the prisoners still have hope for the future. As long as they have hope, they will continue surviving.

# Why does Frankl believe that goals are essential in even the most grim circumstances of the concentration camp environment?

Goals give people something to look forward to. When people have something to look forward to, their mental and physical health will be much better.

# What does Frankl suggest is the outcome of a person’s lack of clear purpose?

A decline in mental and physical health. Possibly even death.

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| Name: Addison Babcock | | | Section: E | Due Date: Oct 17 2013 |
| Day: | Unit: | Article Title: Workshops Aid in Goal Setting | | |

# What important work needs to be done before a goal-setting workshop is held for an organization?

Deciding who will attend, what will be on the agenda and what resources will be available. Distributing information beforehand so people aren’t walking in blind.

# Why is the group process of goal-setting recommended?

Getting everyone involved gives a wider consensus to the goals. The more people participate, the more they will understand the goals and the more they will support them.

# What activities should be included in each phase of a goal-setting workshop?

Start-up – everyone gets to know each other.

Goal setting – Participants throw out as many goals as they can without discussion or criticism.

Wrap-up – Participants discuss then vote on the goals.